

Request for Proposal: Wireless Access Points

January 18, 2024

Ralston Public Schools
8545 Park Dr
Ralston, NE 68127

Erate Identifier: Cat2.2024Wireless

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Overview

Ralston Public Schools is seeking proposals for approximately seventy-eight (78) wireless access points and mounting hardware of the requested access points. Additionally, Ralston Public Schools is seeking proposals for 78 Aruba licenses to connect the access points to their Aruba controller.

All proposals which are highly equivalent to Aruba 615 and Aruba 635 access points will be considered. (Part numbers provided in Section 1.1)

Top two Resellers may be asked to present their proposal to the district technology staff in person.

All proposals must include a lifetime warranty after online diagnosis and RMA issuance.

Vendors will have 24 hours after vendor selection is announced to raise any questions. Questions will be addressed via the web site posting answers to all questions. The District will have the final authority to the resolution of all questions.

Cabling is not part of this RFP. Equipment will be drop shipped to the warehouse at Ralston Public Schools, 8545 Park Dr, Ralston, NE 68127.

All bidding vendors must be Erate eligible and have an updated Form 473 (SPAC) on file to provide the services requested and provide their Service Provider's Form 498 ID (formally known as SPIN) as part of this RFP. **Vendors are required to state if any proposed equipment and/or services are ineligible for Erate funding as part of their proposal documentation.**

Proposals are due in either hardcopy or in electronic form (PDF format) on or before **Friday, February 16, 2024 at 3:00 pm CST** at Ralston Public Schools, Attn: Joshua Claussen – RFP Response, 8545 Park Dr, Ralston, NE 68127 or emailed to joshua.claussen@ralstonschools.org. Emailed proposal documents will be time-stamped from the receiving computer. Ralston Public Schools is not responsible for electronic proposals delivery, including lost or garbled proposals.

Proposals will be available for inspection, at the District Office (8545 Park Dr, Ralston, NE) by Noon on February 20, 2024.

Questions should be addressed, no later than January 31, 2024, to:

Joshua Claussen

Email: joshua.claussen@ralstonschools.org

Questions and Answers will be posted on district website (<http://www.ralstonschools.org/>) by February 2, 2024.

1.1 Product Specifications.

All proposals which are highly equivalent to Aruba 615 and Aruba 635 access points will be considered. Proposed access points must be compatible with existing Aruba controller. Additionally, proposed equipment must include Aruba Enterprise Licensing, or highly equivalent to. Ralston is requesting that proposals include the required mounting hardware. All equipment bid must be new.

Description	Model	Qty
Aruba 615 access point	R7J50A	70
Aruba 635 access point	R7J28A	8
Aruba AP-MNT-MP10-B Campus Type B mounting bracket	Q9G69A	7
Aruba AP-MNT-B mounting kit	R3J16A	8
HPE Aruba Networking LIC-ENT Enterprise (LIC-AP LIC-PEF LIC-RFP and LIC-AW) License Bundle E-LTU	JW471AAE	78
Aruba 3Y FC SW Lic Cntrl Bdle SVC [for JW471AAE]	H2XW4E	78

Minimum System Requirements: Aruba 610 Series:

- 802.11 ax access point
- Dual radio/tri-band coverage across 2.4 GHz, 5 GHz and 6 GHz up to 3.6 Gbps
- 2x2 MIMO
- Integrated omni-directional downtilt antennas
- Auto-sensing link speed and MDI/MDX
- 802.3az Energy Efficient Ethernet (EEE)
- Limited Lifetime Warranty

Minimum System Requirements: Aruba 630 Series:

- 802.11 ax access point
- Dual radio/tri-band coverage across 2.4 GHz, 5 GHz and 6 GHz up to 3.9 Gbps
- 2x2 MIMO
- Integrated omni-directional downtilt antennas
- Auto-sensing link speed and MDI/MDX
- 802.3az Energy Efficient Ethernet (EEE)
- Limited Lifetime Warranty

2.1 Installation and Implementation.

Proposal responses are required to include installation and implementation of the requested Aruba networking equipment. **Ralston Public Schools is seeking installation and configuration of the Aruba 615 and Aruba 635 access points.**

All responses must include all requested networking equipment and services to be considered as a valid proposal.

Please contact Joshua Claussen (joshua.claussen@ralstonschools.org) to schedule a site survey if needed.

3.1 Pricing and Payment Structure.

Vendors are required to breakdown equipment as outlined in the table in Appendix A. Vendors are required to complete Appendix A as part of their proposal.

Contracts will be awarded only after receiving a funding commitment and decision letter from SLD or agreed upon by the district. This RFP will automatically become part of any contract awarded to a vendor. The District requests vendors to file a Form 474 (Service Provider Invoice; SPI) to request reimbursement directly from USAC for the eligible Erate portion of the contract.

4.1 Evaluation Process.

Please refer to Appendix B for further details regarding the evaluation process.

5.1 Discrepancies and Omissions.

Vendors finding discrepancies or omissions in the RFP or having any doubts as to the meaning or intent of any part thereof shall submit such questions or concerns to Joshua Claussen, Ralston Public Schools, joshua.claussen@ralstonschools.org. Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final Contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with successful vendor(s).

6.1 Contingencies.

This RFP should not be considered as a Contract to purchase goods or services, but is a Request for Proposal in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and complete as possible to facilitate the formation of a contract based on the RFP response(s) that are pursued should Ralston Public Schools decide to do so. Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify your RFP response submittal. Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if create in PDF format and e-mail joshua.claussen@ralstonschools.org by the due date and time as specified herein. Date and time stamp of receiving computer will govern all e-mails. Vendors will be considered nonresponsive if the above requirements are not submitted as requested. The Ralston Public Schools has the right to reject all submitted proposals and resubmit for new proposals through a revised RFP.

Appendix A

Required Form for RFP Response.

TABLE 2.1: RALSTON PUBLIC SCHOOLS			
Erate Eligible Services			
Description	Qty	Unit	Total
Aruba 615 AP <ul style="list-style-type: none"> Part Number: R7J50A 	70		
Aruba 635 AP <ul style="list-style-type: none"> Part Number: R7J28A 	8		
Aruba AP-MNT-MP10-B Campus AP 10-Pack Mounting Bracket Kit <ul style="list-style-type: none"> Part Number: Q9G69A 	7		
Aruba AP-MNT-B Campus AP Type B Mounting Kit <ul style="list-style-type: none"> Part Number: R3J16A 	8		
Aruba Networking LIC-ENT Enterprise (LIC-AP LIC-PEF LIC-RFP and LIC-AW) License Bundle E-LTU <ul style="list-style-type: none"> Part Number: JW471AAE 	78		
Aruba Networking LIC-ENT Enterprise (LIC-AP LIC-PEF LIC-RFP and LIC-AW) License Bundle E-LTU <ul style="list-style-type: none"> Part Number: H2XW4E 	78		
Configuration and Installation Aruba access points	1		

Appendix A Continued

Required Form for RFP Response

I acknowledge Section 2.1 Pricing and Payment; Ralston Public Schools will only accept discount on invoices; therefore, the winning vendor will file a Form 474 (Service Provider Invoice Form) to request payment of the discount amount for eligible services after billing the applicant for the non-discount share of the cost of the equipment and/or services.

Vendor Name: _____

Erate Form 498 ID (SPIN): _____

Printed Name: _____

Signature: _____

Date Submitted: _____

Appendix B

Evaluation Rubric
Ralston Public Schools
Erate: Cat2.2024Wireless

1. Cost of eligible equipment and/or eligible maintenance25 points

Cost of Equipment will be released at time of proposal opening. Points will be awarded during the evaluation of the proposal(s).

2. Compatibility with currently owned district devices20 points

Compatibility is very important. Points will be awarded during the evaluation of the proposal(s) and determination of compatibility with existing equipment will be done at that same time. Zero (0) points will be awarded for non-compatible devices and twenty (20) points will be awarded for full 100% compatibility.

3. Features included..... 15 points

All documented features of the device in the RFP will be evaluated and points award as such. Points will not be awarded for features that are not included in the cost of the device as presented in the RFP.

4. Support of hardware 10 points

Technical support will be contacted and will be evaluated on its technical knowledge, English as the primary language, and ease of use.

5. Reliability..... 10 points

Reliability score will be determined using the following criteria:

- a. References given in the RFP
- b. Known other users of the device
- c. Personal experiences

6. User Interface..... 10 points

The user interface will be evaluated and points awarded on the ease of use and the completeness of the interface to the device.

7. References..... 10 points

References will be contacted and points awarded on their responses.